

**New Hampshire Department of Health and Human Services
Pharmacy Services for the Glencliff Home
RFP-2018-GLENCLIFF-01-PHARM**



**OFFICIAL RESPONSES TO VENDOR QUESTIONS
RFP-2018-GLENCLIFF-01-PHARM**

No.	Question	Answer
1.	Are you able to provide historical data regarding the prescription volume for Glencliff Home (for example, an average number of prescriptions per month in 2016)?	There are at least 600 prescriptions a month.
2.	Is there any available data regarding the drug mix (list of Top 10-50 medications delivered in 2016)?	Of the number of prescriptions per month, about 20% are psychotropic medications and 80% are medications for residents' medical conditions.
3.	Is there any historical data showing how often pharmacy services are needed on nights (after 5pm) and weekends?	Medication deliveries are made every night and sometimes twice a night in emergencies (that average one time a month).
4.	Is there any information regarding the typical payer source for the 120 individuals (percentage of individuals with Medicare, Medicaid, commercial payer, vs uninsured)?	99% of residents are on Medicaid and have Medicare Part D.
5.	Who is the current pharmacy provider?	See: http://sos.nh.gov/nhsos_content.aspx?id=8589948378 Item #78
6.	Any pain points with the current pharmacy provider?	None.
7.	What is the reason for issuing this RFP?	The current contract ends June 30, 2017. The Department published Requests for Proposals to procure services.
8.	Regarding the 24 hour, 356 days per year availability (Page 5, 3.2.3); is Glencliff Home willing to accept considerations from a pharmacy with M-F hours, if said pharmacy contracts with a local 24/7 pharmacy for backup care, and supplies a toll-free number with access to a licensed pharmacist 24 hours a day, 7 days a week, 365 days per year?	No.
9.	Is Glencliff Home willing to consider a pharmacy provider who would contract out the skin care consultations/IV certifications? (Page 10, 3.7.1.4)	No.